

# Ramica®

## Organic Soap



### MAGICA BLUE

#### Normal to Oily Skin

*Coconut Oil, Citronella, Indigo plant*  
**PIMPLES, OILY SKIN, BODY ODOR,  
 DEODORANT, FEMININE WASH, ECZEMA,  
 ATHLETE'S FOOT, RASHES, PRICKLY HEAT,  
 MOSQUITO REPELLANT, BAD BREATH,  
 GINGIVITIS, STINKING DOGS**

### MOISTURIZING PINK

#### Normal to Dry Skin

*Coconut Oil, Vertiver Root, Annatto*  
**WRINKLES, WARTS, STRETCHMARKS. DRY &  
 FLAKY SKIN, BLEMISHES ( caused by sun,  
 whitening products, pimple marks)**

### MILD WHITE

#### Normal to Sensitive Skin

*Coconut Oil*  
**BABIES, PREGNANT, SENSITIVE SKIN,  
 CHILDREN 12 y.o. below**

### SCALP VIOLET

#### Soap for Scalp

*Coconut Oil, Patchouli, Aloe Vera,  
 Purple Yam's Peel*  
**DANDRUFF, LICE, FALLING HAIR,  
 STINKING SCALP**

## HAVE YOUR OWN HOME-BASED BUSINESS P12,000-P324,000 EARNINGS PER MONTH

### DISCOVER THE WAYS ON HOW TO EARN WITH RAMICA:

**1. DEALERSHIP** (No Membership Fee, No Monthly Maintenance) Get 10%-35% discount with start-up minimum of only 10 pieces.

SRP	80	80	80	80	80	80
Min. Qty.	10	25	50	100	200	300
(%) Disc.	10%	15%	20%	25%	30%	35%
Total Disc.	8	12	16	20	24	28
Net Price/Pc.	72	68	64	60	56	52
Total Net Price	720	1,700	3,200	6,000	11,200	15,600

**SAMPLE SALES COMPUTATION:** The quantity below is only an average sale per day, earnings may be higher.

Earnings/Pc..	8	12	16	20	24	28
Pcs.Sales/Day	50	50	50	50	50	50
Earnings/Day	400	600	800	1,000	1,200	1,400
Days/month	30	30	30	30	30	30
Earnings/mo.	12,000	18,000	24,000	30,000	36,000	42,000

You may also get sub-dealers. For example, if you have a 35% discount, you may give your sub-dealers 20% discount and you would still have a 15% override. If you have 10 sub-dealers that sell 50 pieces per day, the potential of earnings is greater.

**SAMPLE COMPUTATION:** 10 (sub-dealers) X 50 pcs. = 500 pcs. X P12 (15% override) = P6,000 per day X 30 days = **P180,000** earnings per month.

### **2. OWN BRANDING** SRP: P120 (135 grams)

You may purchase soaps with your own brand. This is for Personal (corporate give-aways, souvenirs, promotions), Provincial and International distribution only. 135 grams size will be provided instead of 90 grams. For Philippine exclusivity area, it is per province and for abroad, it is per city.

Minimum Pcs	Discount	Remarks for Own Branding
30,000	35%	No Monthly Contract
30,000	35%	Exclusivity Area with Monthly Contract

### **3. BUSINESS CENTER**- NO FRANCHISE FEE

Apply for a Business Center at home or commercial area and get 45% discount for every minimum of 2,000 soaps per month and you will have the exclusive area for your Barangay or Commercial Area. You will earn 10%-45% profit from every Consumer and Dealer purchases in your area.

#### **SAMPLE COMPUTATION:**

3 Dealers/day: P8 (10% net profit)/pc X 900pcs = P7,200/day X 30 days = **P216,000/month**

Consumer: P36 (45% net profit)/pc X 300pcs = P10,800/day X 30 days = **P324,000/month**

**DIRECTION OF USE:** Use it as bath soap every day. For affected area like armpits (Deodorant-Do not mix Magica and chemical deodorant), feet (athlete's foot), pimples, mosquito repellent, stinking underwear area, wrinkles, warts, blemishes etc. Wet your fingers, rub slightly onto soap and apply soap lather on affected area (do not rub soap directly). Let it dry, do not rinse it. To use as toothpaste, rub your toothbrush slightly on the soap and brush. You may put a little mentholated toothpaste to cover the taste. For scalp use, wet hair then form lather by hands. Massage onto the scalp for about 2 minutes and rinse. Squeeze off the excess water. Slightly rub the soap as cream like lather then apply onto the scalp, let it dry. Do not be alarm if dandruff seems to multiply on first few uses. The soap is just "flaking-off" the dirt of the scalp especially if you have been using chemical shampoo, eventually it will be cleaned-off. Do not use SCALP as body soap. If you cannot tolerate the tingling sensation on the skin, rinse-off with water and repeat the next day, until the skin will get used to it. When your skin condition has improved, you may leave on the lather as needed.

**FOR ORDERS AND INQUIRIES PLEASE TEXT OR CALL:  
 +63917-5619796 +63922-8089796**

For SMS orders Text:

Color-Quantity/First-Middle-Last Name/Full Delivery Address w/ZIP Code/Email/Contact Number/Mode of Payment

Payment via: Paypal®, Credit Card, Western Union®, M.Lhuillier®, Banco De Oro®, Telegraphic Transfer

\*Upon verification of payment, products will be delivered via Air21® or Fedex® and Tracking Number will be SMS.

Sample: Blue-25/Pink-50/White-75/Violet-100/ Juan Dela Cruz /123 Organic St. Pasig, 1602/ juan@juan.com/888-5858/ Banco De Oro®

[www.ramicaorganicsoap.com](http://www.ramicaorganicsoap.com)

Please Do Not Throw Away, Give to Someone Who Wants to Earn and Have a Good Skin

To form soaps, there must be at least three (3) types of glycerides that are needed. Do you know that the commonly used monoglycerides are the following:

**ANIMAL FATS**- fats from cows, buffalos, kangaroos, which carries Monella Bacillus bacteria;

**SUPER FATS**-fats from pigs and chickens, which carry Salmonella bacteria;

**SPENT ACID OF PETROLEUM**

These ingredients are very cheap and literally are wastes. These are buried twenty (20) feet below the ground for disposal due to the bacteria it carries.

To prevent these bacteria from multiplying, chemicals like Formaldehyde (It is used for embalming the dead) are mixed with it. The Formaldehyde merely preserves these bacteria but does not kill them. These fats have extremely foul smell, so chemical perfumes are also mixed to cover the bad odour.

These harmful chemicals are highly volatile. When these evaporate, animals fats are the ones left on the skin. The bacteria that were temporarily sedated continue to multiply.

These bacteria can cause allergies, rashes, skin fungal disease and foul body odour. Even children below one (1) year old has foul odour. It may even be a cause for Rheumatic Heart Disease (a kind of heart disease).

One of the solutions for these skin problems is to use natural and herbal products with organic ingredients.

Ramica Organic Soap is made of organic and herbal ingredients. These are extracts from roots, flowers, trees, grass and plants. It does not have artificial and chemical colorants and scents. The scent you will smell is the scent of the plant used as ingredient. Ramica Organic Soap does not contain formaldehyde and synthetic ingredients. Its glyceride base is pure Coconut Oil. It is more expensive compare to animal fats. That is why it is not frequently used in manufacturing commercial soaps.

Since Ramica Organic Soap is organic with naturally food-grade ingredients, even if it is accidentally eaten (but we do not recommend), it will not make extreme harm to the body. In fact, the MAGICA soap can be used as toothpaste, which can prevent bad breath and gingivitis.

Ramica Organic Soap is locally made which supports many of our coconut farmers. But due to its natural ingredients and great recipe, it passed the criteria of Japan Ministry of Health and Welfare and Japan Patent Office under a Japanese brand name. It also has Philippines Patent Registration 4-2007-000010. It is considered as "HALAL"

due to its "non-animal" ingredients.

### **FREQUENTLY ASKED QUESTIONS:**

**1. HOW SAFE IS IT?>**Ramica Organic Soap is made of pure and natural organic ingredients that do not damage the "Bacterial Balance" of the body. Unlike germicidal soap that has synthetic ingredients that kill even the good bacteria that are needed and useful for the body.

**2. WHY DO I FEEL A TINGLING SENSATION ON MY SKIN?>**Ramica Organic Soap is effective in cleaning-off the dead skin cells and bacteria that has been deep-seated on the skin, especially if you have been using soap with harmful chemicals and animal fats. Eventually, no more of this sensation will be felt once skin has been "cleaned-off".

**3. WHY MY SKIN LOOKS DRY AFTER USING MAGICA?>**This depends on your skin type. If your skin is normal to dry type, there is not much natural skin oil being excreted. When Ramica Organic Soap MAGICA cleans-off your dead skin cell, your skin might look a little bit dry. You may use Ramica Organic Soap MILD or MOISTURIZING alternately with MAGICA. You may also apply some oil, sunblock or moisturizing lotion. It is recommended to use lotion with organic or natural ingredients too.

**4. WHY SHOULD I AVOID USING LOOFA, TOWEL SCRUBS OR EXCESSIVE RUBBING OFF OF DIRT BY HANDS ON MY SKIN?>**One of the main functions of Ramica Organic Soap is to effectively remove dead skin cells. The usage of these items may cause more friction especially on your new skin. This may also cause some itchiness, redness and irritation on your skin.

**5. WHY MY HAIR FEELS STICKY WITH SCALP SOAP?>**Ramica Organic Soap is effective in cleaning, that some of your hair's cellophane coating is being cleaned-off. Your hair will only feels sticky when it is still wet but no more stickiness when it is dried up. You may use natural hair conditioners or oil afterwards.

**6. WHY MY ARMPITS SEEMS TO BE IRRITATED WITH MAGICA SOAP WHEN I USE IT AS A DEODORANT?>**Note: Please do not apply soap directly on affected area like armpits but rather few thin layer of lather. At first, your skin may not used with organic products especially if your skin is used with chemical deodorant. Do not combine Magica soap with chemical deodorant.

**7. WHY DO AREAS OF MY BODY LOOKS DARKER WHEN I LEAVE ON LATHER OF MAGICA SOAP ON MY SKIN?>**Again, please do not apply soap directly on affected area. If it seems getting darker, it is only a phase of cleaning-off, drying and natural peeling of dead skin cells.

Eventually, your skin will restore its original skin tone colour.

**8. CAN I USE MY OTHER BATH SOAP ALTERNATELY WITH RAMICA?>**We recommend to finish the whole bar of Ramica or at least 7days of use to experience the effectiveness of the soap.

**9. WHY DO RAMICA ORGANIC SOAPS HAVE DIFFERENT COLOR SHADE. IS THE DARKER SHADE OF SOAP MORE EFFECTIVE?>**Definitely No. Ramica Organic Soap color shade depends on the color of the plants that were used during the time of manufacture. Plants do not have the same color shades all the time. It does not mean that soaps with darker shade are more effective.

**10. WHY IS THE PRICE A LITTLE BIT HIGHER THAN OTHER COMMERCIAL BRANDS?>**Ramica Organic Soaps are made from the finest and natural oil, plants and ingredients. Come to think of it, it will be more inexpensive in a sense because it can be used onto many skin problems. The Magica alone, can function as deodorant, fungal cream, mosquito repellent, feminine wash, athlete's foot cream, toothpaste, as pimples and acne creams. Most important of all, by using Ramica Organic Soap, you are not intoxicating our environment and your family's health. No soap can be as effective and multi-functional as Ramica Organic Soap.

**11. HOW CAN I START MY OWN HOME-BASED BUSINESS AND EARN?>** It is simple. 1.) Be a Dealer, just purchase the required minimum pieces starting at 10 pieces. You will have corresponding 10%-35% discount which will be your earnings. 2.) Have your own Brand Name on a 135 grams soap, with 35% discounts. 3.) Open your own Business Center at home or commercial area and get 10%-45% profit.

**12. HOW TO PLACE AN ORDER?>** You may go online and follow the link on how to place your order. You may pay via Paypal®, credit card or bank deposit. You may also, place your order via SMS. Text: Color-Quantity/First-Middle-Last Name/Full Delivery Address w/ZIP Code/Email/ Contact Number/Mode of Payment. Payment can be made via: Paypal®, Credit Card, Western Union®, M.Lhuillier®, Banco De Oro®, Telegraph Transfer. (Sample: Blue-25/Pink-50/ White-75/Violet-100/ Juan Dela Cruz /123 Organic St. Pasig, 1602/juan@juan.com/ 888-5858/ Banco De Oro®). You will receive a reply message on instructions on how to pay. Upon confirmation of payment, you will be given a tracking number of your package. It will be delivered via Air21® or Fedex®. Order placement must have complete details, otherwise, courier will not accept it for delivery. Log on to [www.ramicaorganicsoap.com](http://www.ramicaorganicsoap.com) for more information

\*The totality and parts of the Logo, Trade Marks, contents and graphics cannot be altered. It cannot be re-printed and re-typed with alterations. Any violation will result into legal actions. All rights reserved and copyrighted to [www.Ramica Organic Soap.com](http://www.Ramica Organic Soap.com) & Gandakitako Enterprises. Philippines Patent Registration No. 4-2007-000010